

September 28, 2022

To: Kaly Robbins  
Association Management Specialist  
Grandchester Meadows  
From: Jeff Debonzo  
Director of Sales  
Sonitrol Integrated Security  
Re: Access Control & Video Surveillance; Suncrest Village

## **Access Control**

Following is a quote to adopt one existing pool gate equipped with electronic access control on the Sonitrol platform. Database management will be administered via our Raleigh office. Client may also access programming via MySonitrol.com and limited access through the Sonitrol smart phone app. Reports can be generated and delivered via email upon request.

### **Special Notes:**

***-All existing equipment including readers, electric locks, and power supplies will be covered under this service plan.***

***-Existing fobs/cards can be reprogrammed into this system if all of the same format, 26 or 35 bit for example.***

### **Schedule of equipment:**

(1) Sonitrol FlexIP Panel (*Internet connection required*)  
(1) Access 4 Module  
(1) LCD Keypad (*Located at panel for diagnostics*)  
(1) Interface w/ existing proximity reader  
(1) Interface w/ existing electric strike  
(1) Altronix SMP3 Power Supply  
(1) Grounding/surge protection/battery backup  
(1) Wire/misc parts  
Key Fobs; \$9 each  
Proximity Cards; \$7.50 each

Total for equipment and installation;  
\$2,780.00  
+ 7.25% tax = \$201.55  
\$2,981.55 (tax included)

- **Lifetime parts & labor warranty on all Sonitrol-installed equipment, Mon-Fri, 8am-4pm**
- **Complete database management for access control to include adds, deletes, changes, reports etc.**

- Access to account management via MySonitrol.net if requested
- Diagnostic service calls for access control related door problems
- Power monitoring by Sonitrol Central Station

\$93 per month full service and maintenance, power monitoring, database administration, warranty, and  
**Commitment to Service**

## **Video Surveillance; 4 Cameras**

Following is a quote for four All in One IP Megapixel cameras each recording to a 256GB SD card. Recorded or live footage can be viewed locally or remotely via your network, as well as Smart Phone. This system is proactively monitored for video not present, SD card down, days recording, and overall health of the appliance.

### **Special Notes;**

***\*Existing wiring will be reused.***

### **Schedule of equipment:**

**(4) Sonitrol All in One IP Dome Cameras 256GB (5MP Resolution, IR Day/Night, Fixed Lens)**

**(3) Outdoor Wall Mounts**

**(1) Trendnet 5 Port PoE Switch**

**(1) VIGIL Video Management Software**

**(1) Wire/misc. parts**

Total for equipment and installation;

\$3,416.00

+ 7.25% tax = \$247.66

\$3,663.66 (tax included)

***The monthly maintenance agreement includes system health monitoring, warranty administration for the NVR, loaner in case of failure, lifetime replacement, and lifetime Sonitrol-installed camera replacement Mon-Fri, 8am to 4pm. Labor is covered for the lifetime of the agreement. All prices include installation.***

\$54.00 per month health-monitoring (business hours), full service and maintenance, warranty, and  
**Commitment to Service**

## **Video Surveillance; 6 Cameras**

Following is a quote for six All in One IP Megapixel cameras each recording to a 256GB SD card. Recorded or live footage can be viewed locally or remotely via your network, as well as Smart Phone. This system is proactively monitored for video not present, SD card down, days recording, and overall health of the appliance.

**Special Notes;**

***\*Existing wiring will be reused for four cameras.***

**Schedule of equipment:**

**(6) Sonitrol All in One IP Dome Cameras 256GB (5MP Resolution, IR Day/Night, Fixed Lens)**

**(5) Outdoor Wall Mounts**

**(1) Trendnet 8 Port PoE Switch**

**(1) VIGIL Video Management Software**

**(1) Wire/misc. parts**

Total for equipment and installation;

\$5,473.00

+ 7.25% tax = \$396.80

\$5,869.80 (tax included)

***The monthly maintenance agreement includes system health monitoring, warranty administration for the NVR, loaner in case of failure, lifetime replacement, and lifetime Sonitrol-installed camera replacement Mon-Fri, 8am to 4pm. Labor is covered for the lifetime of the agreement. All prices include installation.***

\$83.00 per month health-monitoring (business hours), full service and maintenance, warranty, and **Commitment to Service**

## **Sonitrol Will Administer Your Cloud-Hosted Access Control System**

Sonitrol pioneered, decades ago, the development of Central Station programmed access control and it has become one the most popular valued services we provide. It is an easy, cost-effective alternative to purchasing a software product learning the program and tasking an employee with managing the database. The many benefits include:

- Secure 24/7 management of your database via our Sonitrol Central Station (UL) or during office hours by our Sonitrol office in Raleigh.
- Access to system by customer through MySonitrol.com
- No computer hardware or software to purchase and maintain
- No employee hours dedicated to software training/programming
- No re-training due to employee turnover, changes in job status etc.
- No need to be on-site to make needed changes
- Changes easily requested via email or phone
- Emergency card deletions or changes at any time

- Activity reports generated upon request and emailed
- Remote troubleshooting of problems encountered with the operation of the access control system
- A third-party audit trail of all changes, adds, deletes, reports, etc.

Regards,

Jeff Debonzo  
Director of Sales  
Sonitrol Integrated Security  
919-795-1829